



<https://www.execcapital.co.uk/job/fixed-income-trader/>

## Fixed Income Trader

### Description

**Job Title:** Rates and FX Trader

**Location:** London, United Kingdom

**Department:** Trading Desk

**Reports to:** Head of Trading

### Job Summary:

Our client, a leading international asset manager, is seeking to recruit a skilled and dynamic Rates and FX Trader to join their London trading desk. The successful candidate will work in a fast-paced trading environment, collaborating closely with Portfolio Managers to provide key insights on market sentiment and ensure optimal trade execution. This role offers a unique opportunity to contribute directly to the firm's investment strategy and performance through expert trading and market analysis.

### Responsibilities

#### Key Responsibilities:

- **Trade Execution:**
  - Execute trades in rates and foreign exchange (FX) markets across multiple currencies and instruments, ensuring efficient and accurate order execution.
  - Manage trade orders, including pricing, order placement, and transaction completion, with a focus on minimizing market impact and transaction costs.
  - Monitor market conditions and liquidity, adjusting trading strategies to capture opportunities and manage risks.
- **Market Analysis & Insight:**
  - Provide real-time market sentiment and trading insights to Portfolio Managers, contributing to the development and adjustment of investment strategies.
  - Conduct in-depth analysis of macroeconomic data, central bank policies, geopolitical events, and other factors impacting rates and FX markets.
  - Develop and maintain a strong network of market contacts, including brokers, banks, and other financial institutions, to stay informed of market developments.
- **Collaboration with Portfolio Managers:**
  - Work closely with Portfolio Managers to understand their objectives and provide input on trade ideas, market trends, and execution strategies.
  - Communicate effectively with Portfolio Managers and other stakeholders to ensure alignment of trading activities with the overall investment strategy.
  - Contribute to the development of new trading strategies and products, leveraging market insights and trading expertise.

### Hiring organization

Exec Capital

### Employment Type

Full-time

### Beginning of employment

1st October 2024

### Duration of employment

Perm

### Industry

FX

### Job Location

London

### Working Hours

9-5

### Base Salary

£ 175,000 - £ 195,000

### Date posted

August 28, 2024

- **Risk Management:**
  - Actively manage trading risks, including currency exposure, interest rate risk, and counterparty risk, ensuring all trades comply with the firm's risk management policies.
  - Monitor and manage the desk's position limits, ensuring adherence to regulatory requirements and internal controls.
  - Conduct regular reviews of trading performance, identifying areas for improvement and implementing enhancements to trading processes and systems.
- **Reporting & Documentation:**
  - Maintain accurate records of all trades, including transaction details, market conditions, and rationales for execution.
  - Prepare regular reports on trading activity, market conditions, and performance metrics for senior management and other stakeholders.
  - Ensure compliance with all relevant regulatory requirements, including MiFID II, EMIR, and other applicable trading regulations.
- **Technology & Innovation:**
  - Utilize trading platforms, analytics tools, and technology to enhance trade execution and market analysis.
  - Stay informed about new trading technologies and tools, recommending and implementing improvements to enhance the trading desk's capabilities.

## Qualifications

### Qualifications:

- Bachelor's degree in Finance, Economics, Mathematics, or a related field. Advanced degrees or professional qualifications (e.g., CFA, FRM) are a plus.
- A minimum of 5-7 years of experience in rates and FX trading, preferably within an asset management or hedge fund environment.
- Strong understanding of global rates and FX markets, including instruments such as bonds, swaps, futures, forwards, and options.
- Proven track record of successful trade execution and market analysis, with a deep knowledge of macroeconomic drivers and market dynamics.
- Excellent quantitative and analytical skills, with the ability to process and interpret complex data quickly and accurately.
- Strong communication and interpersonal skills, with the ability to collaborate effectively with Portfolio Managers and other stakeholders.
- Proficiency in trading platforms (e.g., Bloomberg, Reuters) and advanced Excel skills; programming knowledge (e.g., Python, VBA) is a plus.
- High level of attention to detail, with a proactive and results-oriented approach to trading and risk management.

### • Key Competencies:

- Market Expertise in Rates and FX
- Trade Execution Excellence
- Risk Management
- Analytical and Quantitative Skills
- Collaboration and Communication
- Technological Proficiency
- Attention to Detail

**Job Benefits**

**Compensation:** Competitive salary with performance-based bonuses, along with a comprehensive benefits package including pension contributions, private healthcare, and professional development opportunities.

**Contacts**

Exec Capital are leading recruiter for FX markets.